



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

5/10/2021 | 12:08 PM CDT

Erick Creasey  
Cumberland International Trucks Inc.  
1901 Lebanon Rd  
Nashville, TN 37210

Re: RFQ 109241 Roll-Off Trucks

Dear Mr. Erick Creasey:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 109241 Roll-Off Trucks. This letter hereby notifies you of Metro's intent to award to Cumberland International Trucks Inc., contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Sierra Washington at 615-880-2783 or at [Sierra.Washington@nashville.gov](mailto:Sierra.Washington@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at [Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 109241 Roll-Off Trucks	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	1.00%	99.00%	\$4,232,056	\$4,274,376	\$4,232,055.56
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Cumberland International Trucks Inc.	\$4,232,055.56	\$1,142,655.00	\$0	\$1,131,228	\$3,100,827	Awarded
Freightliner of Arizona, LLC dba Neely Coble Company	\$4,376,571.75	\$0.00	\$0	\$0	\$4,376,572	Exceeds MACP
Stringfellow, Inc	\$4,467,222.20	\$4,467,222.20	\$0	\$0	\$4,467,222	Exceeds MACP
Nacarato Trucks GP	\$4,691,936.59	\$0.00	\$0	\$0	\$4,691,937	Exceeds MACP
Rush Truck Centers of Tennessee, Inc	\$5,385,556.50	\$0.00	\$0	\$0	\$5,385,557	Exceeds MACP
Young's Truck Center dba Advantage Truck Center	\$5,414,761.07	\$1,305,728.86	\$0	\$0	\$5,414,761	Exceeds MACP

## BAO Small Business Assessment Sheet

<b>BAO Specialist:</b> Sierra Washington
<b>Contract Specialist:</b> Daniel Drumwright
<b>Date:</b> 04/27/2021

<b>Department Name:</b> General Services
<b>RFP/ITB Number:</b> 109241

<b>Project Name:</b> Roll-Off Trucks
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Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Cumberland International Trucks Inc.	\$4,232,055.56	\$1,142,655.00	YES	27%	The prime is not an approved SBE and proposed the utilization of Stringfellow, Inc. \$1,142,655 / 27%